



Shawn Lange | VP of Manufacturing Operations | shawn.lange@goodwillindy.org | 317-524-4572 | 413 N. Tremont St., Indianapolis, IN 46222

**CAGE CODE:** 3S085

### CERTIFICATIONS

- ISO9001:2015 since 2002
- ISO13485:2016 since 2021
- CARF accredited

### NAICS CODES

- 339999 | All other misc Manufacturing
- 561910 | Packaging & Labeling Services
- 493110 | General Warehousing and Storage
- 3321 | Forging and Stamping
- 33911 | Medical equipment & Supplies Manufacturing

## CORE COMPETENCIES

For nearly 75 years Goodwill Commercial Services, a division under Goodwill of Central and Southern Indiana has provided advanced manufacturing, assembly, and packaging services to leading companies. Goodwill Commercial Services operates under ISO 9001:2015 and ISO 13485:2016 Quality Management Systems utilizing lean principles, cutting-edge inventory management, quality control, and engineering capabilities to support customers.

## DIFFERENTIATORS

- Proven key partnerships in established markets to fulfill product needs and mission oriented community impact.
- Understand many of the unique reporting requirements to do business with government contracts through current service contracts.
- Customized plant floor system integrating quality, engineering, production, inventory, order processing, and ERP/EDI capabilities.
- Through the support of our customers, we create life-changing employment opportunities for individuals with barriers.

## PAST PERFORMANCE

### KIT PACKAGING

#### LABCORP DRUG DEVELOPMENT

Contract Length: 1998-Present  
Estimated Annual Value: \$8 million

Labcorp Drug Development is a global leader in nonclinical safety assessment, clinical trial testing and clinical trial management services. Goodwill assembles kits and packages over the past 24 years for Labcorp in the clinical and life sciences industry. The production area is 10,000 square feet with 160,000 square feet of dedicated warehousing space (raw material and finished goods) at other Goodwill operated locations. Goodwill has expanded to over 100 types of kits, assembles 5 million of one kit and over 21 million total kits produced.

### METAL ASSEMBLY AND FABRICATION

#### NOBLE INDUSTRIES, INC. VIA LUXER ONE

Contract Length: 2018-Present  
Estimated Annual Value: \$225,000

Luxer One is a package management & locker solution for apartments, retailers, offices, universities, and other commercial locations. Noble Industries subcontracts Goodwill to assemble and package lockers to be riveted and bolted together consisting of metal, plastic, rivets, fasteners, nuts, bolts, screws, wires, controller boards, combination lock, and lock assemblies. The estimated 1,200 lockers per year are assembled utilizing lean principles with quality check built into the process.

### CONSUMER ELECTRONICS

#### LENCORE ACOUSTICS LLC

Contract Length: 2020-Present  
Estimated Annual Value: \$1 million

Lencore Acoustics LLC engineers and builds various sound mitigation solutions for Sound Masking, Paging and Audio with a variety of building applications. Lencore established a relationship with Goodwill in 2020 to assemble sound masking speakers and order fulfillment of their sound masking equipment. This relationship started with one assembly which has scaled to over seventy-five speaker assemblies with future projections indicating over 125 plus assemblies of sound masking speakers and accessories.

